

Important facts about the cost of Manufacturing in New York State

1. In 2014, New York State enacted the largest corporate tax reforms in more than two decades. The impact on manufacturers is significant:

- The corporate tax rate for manufacturers is zero, "0" beginning in 2014.
- The Alternative Minimum Tax for corporations has been repealed, effective in 2015.
- Net Operating Loss carry-backs are extended to three years, and the \$10,000 cap is removed. NOL carry-forwards remain twenty years, similar to federal law.

In 2016, according to the Tax Foundation, New York's corporate tax climate ranks 12th best in the country.

2. New York's industrial electric rates are 5.47 cents/kilowatt hour – 15 percent below the national average, and 22 percent lower than the industrial electric rates in other Mid-Atlantic states.
◇ Source: U.S. Energy Information Administration

3. Manufacturing labor costs are lower in New York State than the national average:

- The average manufacturing worker in the United States earned \$79,553 annually, including pay and benefits in 2014.
- The average manufacturing worker in New York State earned \$71,811 annually, including pay and benefits 2014.
◇ Source: National Association of Manufacturing
- In 2009, the value added/production worker was higher in New York than the national average: \$277,008 vs. \$261,261.
◇ Source: 2012 U.S. Census Statistical Abstract

4. Total value of manufactured goods exports: \$62.68 billion.

5. Top 5 manufacturing sectors:

| | |
|-----------------------------------|----------------|
| a. Chemical products | \$16.4 billion |
| b. Food and beverage | \$9.9 billion |
| c. Computer & electronic products | \$9.5 billion |
| d. Machinery | \$6.0 billion |
| e. Fabricated metal products | \$4.7 billion |

6. New York State has cutting edge incentive programs for manufacturers:

- Start-Up NY provides dozens of tax-free zones on college campuses. Businesses and their employees can build, operate, and work completely tax-free.
- Excelsior Jobs Program provides a lucrative refundable tax credit based on job creation or investment.
- ReCharge NY provides low-cost electric power to manufacturers.
- Manufacturing equipment and construction materials are Sales Tax-exempt.
- Local Industrial Development Agencies (IDAs) can abate Sales, Mortgage Recording, and Real

Property Taxes.

Learn more about New York State and its regions by visiting our website: www.nysedc.org

Recent Manufacturing Projects in New York State

Central NY:

Company: Agrana Fruit, LLC
Description: Fruit preparations for the dairy industry
Location: Town of Lysander, Onondaga County
Total investment: \$38.65 million
Jobs created: 120

Company: BITZER Scroll, Inc.
Description: Manufacturing & distribution of chiller & heat pump platforms
Location: Syracuse, Onondaga County
Total investment: \$10.6 million
Jobs created: 56; Jobs retained: 81

Hudson Valley:

Company: Pratt & Whitney
Description: Engine and propulsion systems
Location: Town of Wallkill, Orange County
Total investment: \$140 million
Jobs created: 100, Jobs retained: 95

Company: Amy's Kitchen
Description: Producer of natural and organic convenience foods and frozen specialty foods
Location: Goshen, Orange County
Total investment: \$100 million
Jobs created: 700

North Country:

Company: Corning Inc.
Description: Specialty materials
Location: Canton, St. Lawrence County
Total investment: \$21 million
Jobs created: 40; Jobs retained: 234

Company name: ACCO Brands
Description: Manufacturer of branded office products
Location: Ogdensburg, St. Lawrence County
Total investment: \$3.14 million
Jobs created: 30; Jobs retained 130

Western New York:

Company: Greenpac Mill
Description: State-of-the-art containerboard mill
Location: Niagara Falls, Niagara County

Total investment: \$400 million
Jobs created: 108

Company: Welded Tube
Description: Manufacturer of steel tubing for drilling industry
Location: Lackawanna, Erie County
Total investment: \$48.25 million
Jobs created: 121

Capital District:

Company: Ardent Mills
Description: Manufacturer of flours, mixes, blends and specialty products
Location: Albany, Albany County
Total Investment: \$3 million
Jobs created: 2; Jobs retained: 65

Company: Evocative Design LLC
Description: Manufacturer of packing material composed of compostable bioplastics
Location: Green Island, Albany County
Total investment: \$750,000
Jobs created: 11; Jobs retained: 4

Finger Lake:

Company: Retrotech, Inc.
Description: Design, installation, modernization, and support of automated storage and retrieval systems (ASRS).
Location: Henrietta, Monroe County
Total investment: \$3 million
Jobs created: 23; Jobs retained: 87

Company: ITT Goulds Pumps
Description: Manufacturer of industrial pumps, valves and monitoring and control equipment
Location: Seneca Falls, Seneca County
Total investment: \$27 million
Jobs created: 50; Jobs retained: 150